

Global Chemical Company

Benefits from a worldwide social platform with Dual Entitlement

Background

This client has been using IBM Domino and Notes since 2000. Their IT team support many Domino servers around the world and they have approximately 600 users running Email, Sametime and many other Domino workflow applications.

Their Managing Director wanted to initiate a companywide social platform, so Kelros worked with the customer to establish the most cost effective option for them, taking into account their user numbers and product usage.

Licensing Solution

The cloud is becoming the preferred infrastructure for business collaboration, because it offers anytime, anywhere social networking, content sharing and document control in real time.

At the time of their software subscription and renewal, Kelros proposed IBM Dual Entitlement licensing plus Applications and S1 and liaised with IBM to achieve the best price possible price for the client.

Dual Entitlement enables both on-premises and cloud deployments, allowing you to choose which workloads and user bases to service in each environment.

The client is delighted with the savings we secured for them along with the following additional functionality:

- Collaboration tools including a personal dashboard, file sharing, communities, and instant messaging
- Web meetings for 200 participants with desktop and application sharing, chat, and polling
- Email and calendar for web, desktop, and mobile with spam and anti-virus protection. Includes Verse and SmartCloud Notes mail experiences and IBM Notes Traveler.
- Document Editors for collaboratively authoring word processor, spreadsheet, and presentation documents
- Mobile apps for accessing files, participating in online meetings, chatting with contacts, and synching email and calendar
- Unlimited guest access
- Available in 30 languages

DISCOVER HOW WE DELIVER SOCIAL COLLABORATION TO THE ENTIRE ENTERPRISE:

CONNECTIONS



SAMETIME



MAIL SUPPORT FOR OUTLOOK



VERSE, NOTES, & DOMINO



Benefits of Dual Entitlement

At Kelros, we believe that Dual Entitlement (DE) licensing is the most cost-effective way to either move to the Cloud entirely or to exist in a hybrid state.

Kelros are specialists in DE licensing and our services team are on hand to support your migration whenever needed.

You can realise the advantages of cloud e-mail, whilst determining your overall cloud adoption strategy and timeline.

- With DE licensing, you still get all the benefits of Passport Advantage such as 24/7 support and access to latest versions.
- DE has the added benefit of being able to access many more features and a whole host of extra functionality.
- Adopting a cloud strategy with DE licensing gives you faster time to benefit, global availability, and enhanced scalability, security and compliance.



If you would like more information about Dual Entitlement please contact us on 01793 784666 or email us at sales@kelros.com. Alternatively, you could attend one of our regular "Know Your Entitlement" workshops.

About Kelros

Kelros specialises in messaging and social collaboration solutions built on IBM software for clients in all sectors.

Our aim is to provide clients with an industry-leading proposition, combining our deep understanding of the challenges businesses face with expert and detailed knowledge of the technology solutions. We offer a full range of services from consultation and development of a bespoke solution, through to deployment, training and ongoing support.

Established in 1996, Kelros has developed long-standing partnerships with clients through its range of integrated, easy to deploy solutions for sales and marketing, human resources, finance and operations.

All of our technical consultants are IBM-certified with extensive specialist experience in IBM Connections, Sametime, Domino & Notes. We have a dedicated support team, which supports hosted and on premise applications and messaging infrastructure for over 120 clients.

A key Kelros differentiator is IBM software licensing. Through optimized licensing agreements and dual entitlement licensing, we ensure our clients have low software acquisition costs and minimal administration tasks, whilst maximising the benefits of IBM solutions.

Kelros IBM Expertise



Kelros Software and Tools



IBM Verse & Connections

IBM Connections is a set of secure, easy-to-use collaboration tools. It combines email, messaging, online document editing and conferencing to facilitate seamless teamwork.

IBM Verse sits within IBM Connections. It's an email hosting solution that users can access from their desktop or mobile device. IBM Verse uses social analytics to help users focus on important content and collaborate easier.

72 Shrivenham Hundred, Swindon, Wiltshire. SN6 8TY

☎ 01793 784666 ✉ info@kelros.com 🌐 www.kelros.com

